



JOB TITLE: CHIEF EXECUTIVE OFFICER (CEO)
COMPANY: KAW NATION INDUSTRIES

LOCATION: TULSA, OK
STATUS: FULL TIME

About Kaw Nation Industries

Kaw Nation Industries (KNI) is a federally chartered corporation of the Kaw Nation (Tribe) dedicated to its mission of advancing the economic sovereignty of the Tribe. In pursuit of its mission, KNI developed an investment plan to launch, acquire and grow a diversified portfolio of companies for the Tribe through 2034. This strategy is aimed at bolstering the economic and cultural vitality of the Kaw Nation. The CEO will lead the implementation of KNI's long-term investment plan, ensuring operational excellence, and driving results and sustainable growth.

Position Summary

The CEO of KNI will serve as its senior executive leader responsible for the strategic direction, financial performance, and operational success of KNI and its subsidiaries. This role requires hands-on leadership of daily operations. During KNI's early growth stages the CEO is critical to the successful expansion of business assets as the corporation scales to meet the goals of its investment plan. Reporting directly to the Board of Directors, the CEO will lead KNI as empowered and defined in the Board's governance policies to achieve the goals as approved by the Board. Therefore, the CEO must have the intuition to prioritize and make critical decisions that focus KNI on performance toward its financial and operating metrics.

Key Responsibilities

- ✓ *Strategic Growth & Leadership* – Develop and execute KNI's long-term vision, secure federal and tribal contracts, and expand business ventures.
- ✓ *Financial & Operational Oversight* – Ensure fiscal responsibility, oversee financial planning, and maintain profitability.
- ✓ *Board & Corporate Governance* – Collaborate with the Board, provide strategic updates, and implement corporate policies.
- ✓ *Leadership & Workforce Development* – Build and mentor an executive team, foster a high-performance culture, and promote tribal employment.
- ✓ *Community & Tribal Engagement* – Represent and build relationships within the tribal and non-tribal community that fosters business success and empowers tribal member economic opportunities.

Required Education, Experience & Skills

- ✓ Education: Bachelor's degree in business, finance, or a related field. Master's degree preferred.
- ✓ Experience: 10+ years in executive leadership, preferably in tribal business, government contracting, or economic development.
- ✓ Expertise: Profit and loss, business development, federal contracting, SBA 8(a) programs, strategic growth, financial management.
- ✓ Skills: Strong executive leadership initiative, communication, relationship-building, strategic negotiation, and decision-making abilities.
- ✓ Other: Must be a U.S. citizen, able to pass background checks, and willing to travel as necessary.

How to Apply:

Submit your resume, cover letter, and three professional references to the CEO Search Committee at careers@kawnationindustries.com. Kaw Nation Industries is an equal opportunity employer and values diversity in the workplace.